

**Mark Otte, CPA/ABV**

*Securities Registrations - Series 63 & 79 **
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SUMMARY BIOGRAPHY

Mark joined LWBJ in 2014 and received his Accredited in Business Valuation (ABV) credential in 2017. He provides M&A and transaction advisory services for clients — including financial due diligence, business valuations, purchase price allocations and financial modeling, as well as outsourced CFO and controller services. In addition, he provides investment banking services, litigation support services and forensic valuation investigations.

Mark is experienced in serving clients in a wide range of industries — including technology and communications, manufacturing and distribution, healthcare, agriculture and life sciences, and professional business services.

Prior to joining LWBJ, Mark was a tax associate in the Minneapolis office of PwC. He joined LWBJ as a tax associate and transitioned to our Capital Advisors team, where he leverages his tax and accounting experience to best serve client needs. Mark received his Bachelors of Accounting from the University of Northern Iowa in 2013.

Memberships & Community Service:

- Member, American Institute of Certified Public Accountants
- Member, Iowa Society of Certified Public Accountants
- Board Member, The Other Side Academy

* Registered representative, StillPoint Capital, LLC